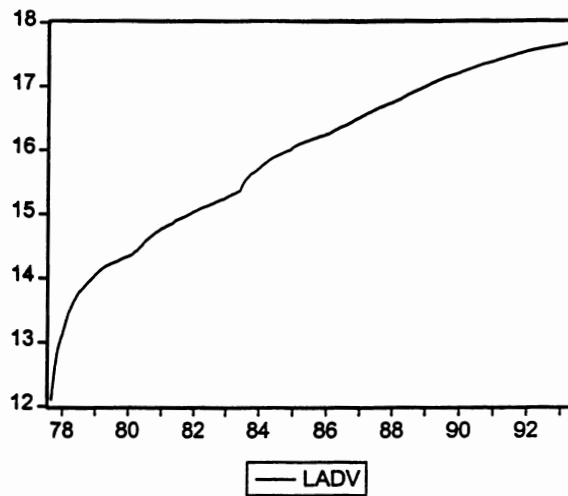
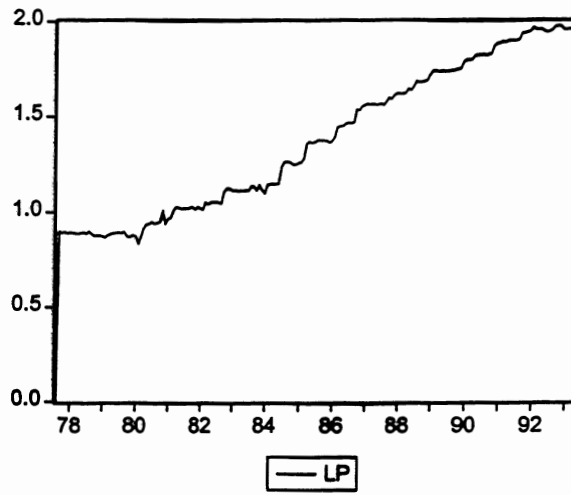
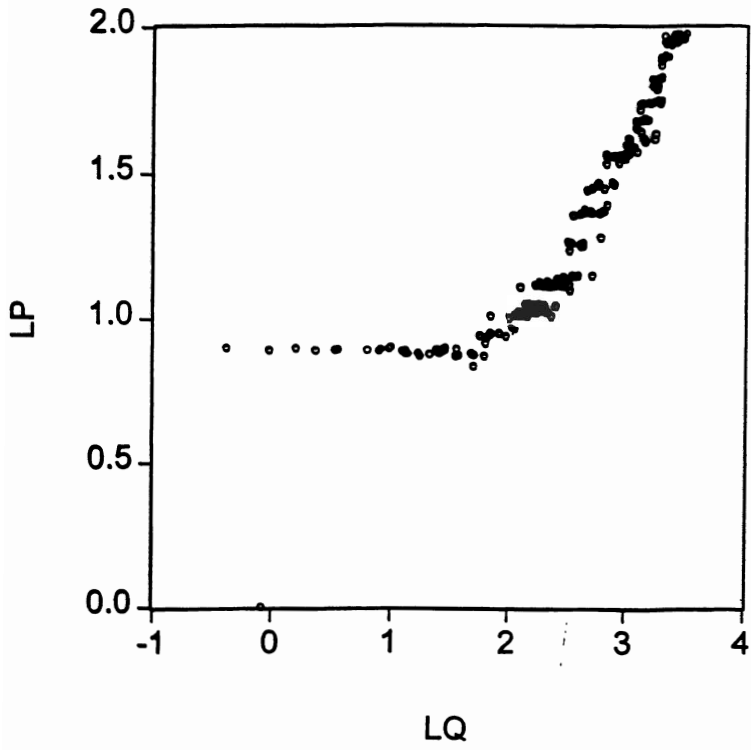


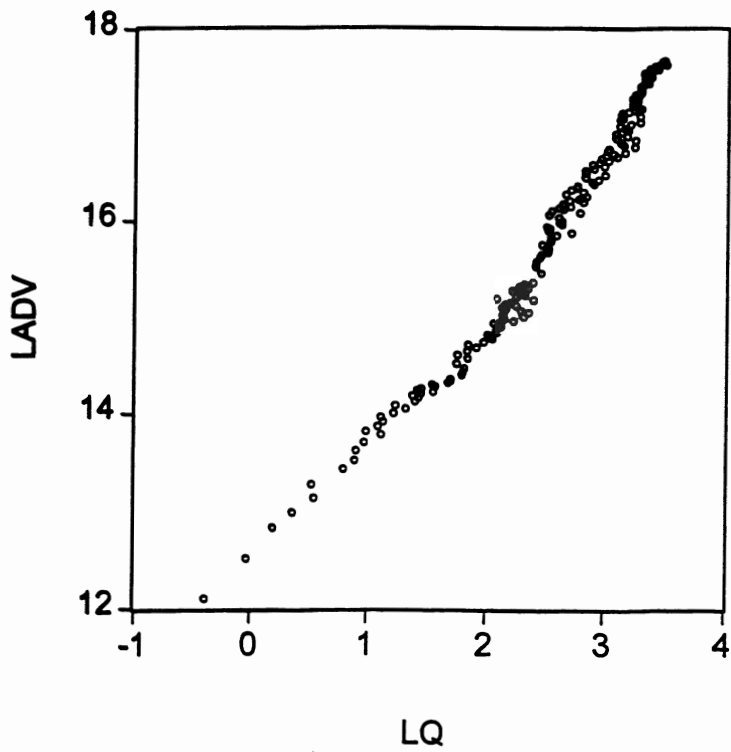
AXID
PEPCID
ZANTAC
TAGAMET



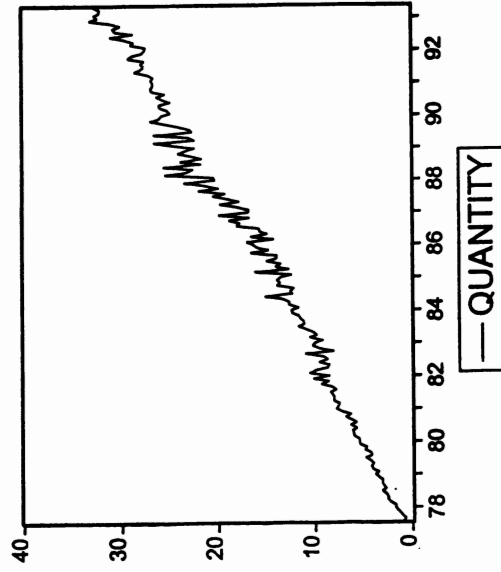


Correlation Matrix

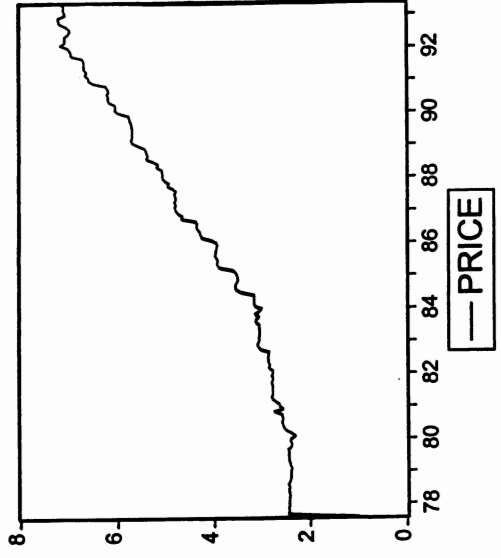
	LQ	LP	LADV
LQ	1.000000	0.891910	0.982537
LP	0.891910	1.000000	0.954341
LADV	0.982537	0.954341	1.000000



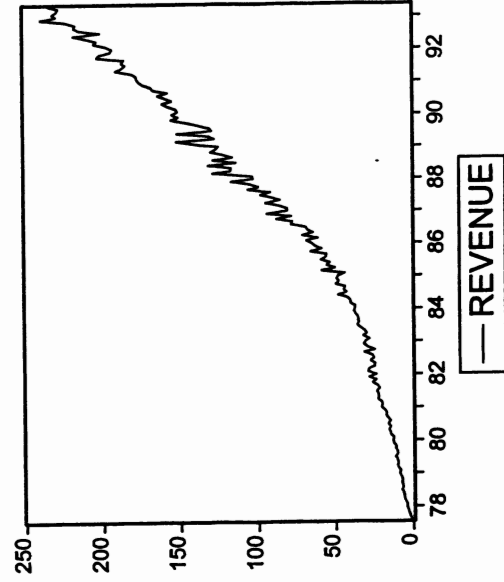
Market for Anti-Ulcer Drugs



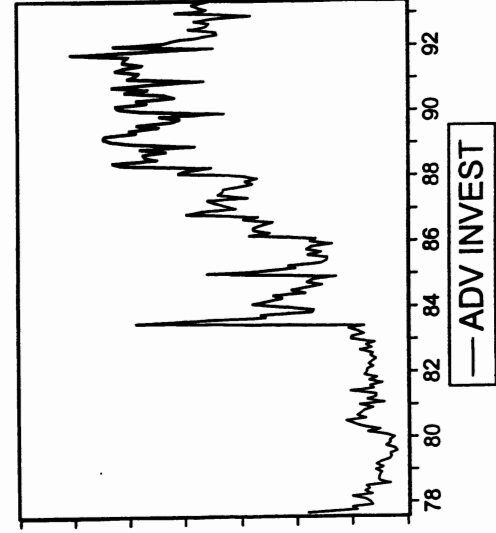
Annual Growth Rate 25.24%



Annual Growth Rate 13.22%



Annual Growth Rate 41.80%



Growth Rate of Advertising Stock 42.39%

Estimation Equation:

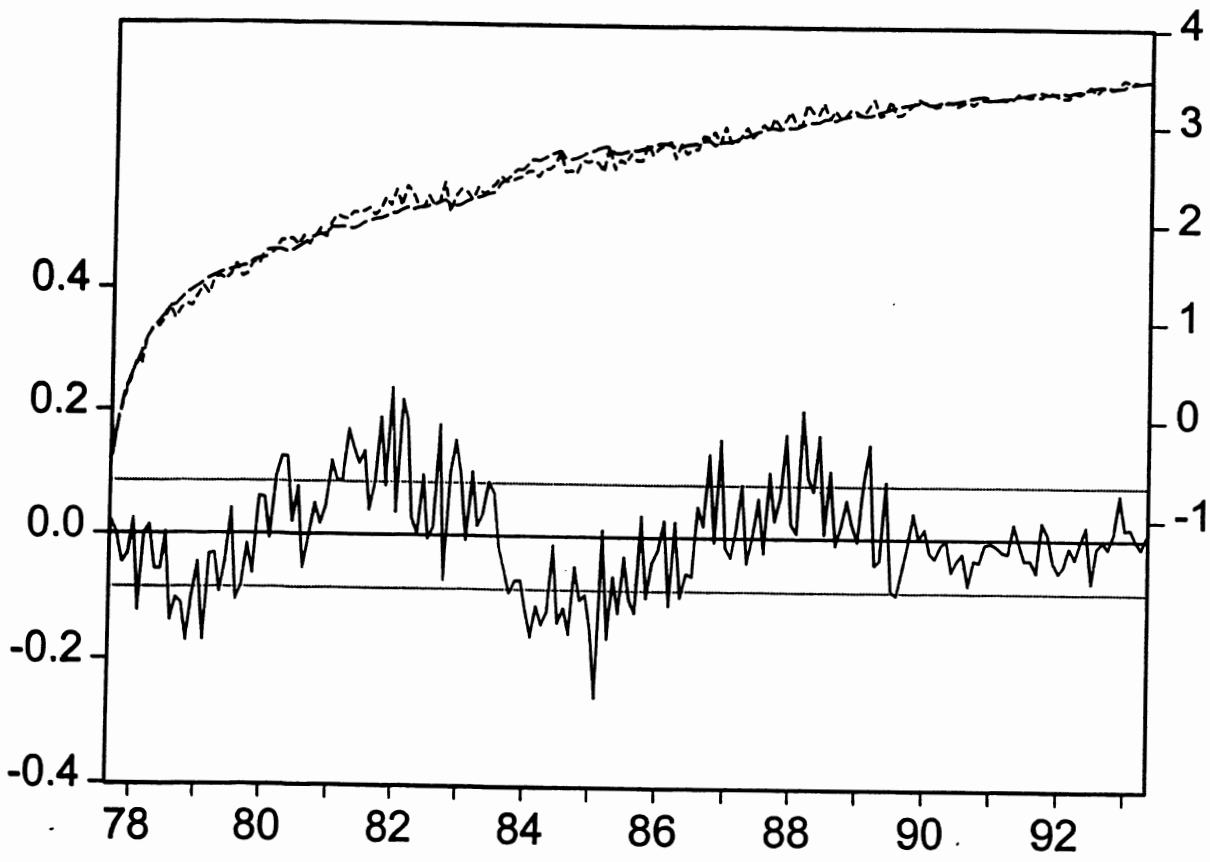
=====
 $LQ = C(1) + C(2)*LP + C(3)*LADV + C(4)*T$

LOG LINEAR DEMAND EQUATION

Substituted Coefficients:

=====
 $LQ = -10.04029329 - 1.166260046*LP + 0.882832757*LADV + 0.001159415584*T$

Dependent Variable: LQ				
Method: Least Squares				
Date: 09/22/99 Time: 16:48				
Sample(adjusted): 1977:09 1993:05				
Included observations: 189 after adjusting endpoints				
Variable	Coefficient	Std. Error	t-Statistic	Prob.
C	-10.04029	0.455567	-22.03913	0.0000
LP	-1.166260	0.124632	-9.357619	0.0000
LADV	0.882833	0.029362	30.06732	0.0000
T	0.001159	0.001370	0.846294	0.3985
R-squared	0.988894	Mean dependent var	2.516157	
Adjusted R-squared	0.988714	S.D. dependent var	0.804253	
S.E. of regression	0.085441	Akaike info criterion	-2.061053	
Sum squared resid	1.350519	Schwarz criterion	-1.992444	
Log likelihood	198.7695	F-statistic	5490.890	
Durbin-Watson stat	1.004321	Prob(F-statistic)	0.000000	



— Residual - - - - Actual - Fitted