



11.255 Negotiation and Dispute Resolution in the Public Sector

Spring 2021

Class #14

+ Question

- Can you facilitate a written agreement without first mediating all the underlying disagreement amongst the parties?

How did your experience with Dirty Stuff shape your answer?



Videos and agreements



Let's Discuss



Dirty Stuff

- How did your group handle scientific or technical disagreements?
- Did you complete your discussion of each issue and then go on to the others, or did you construct and consider a whole package?
- What did the facilitator do that helped the group reach agreement? What did they do that was not helpful?
- What role, if any, did coalitional behavior play in your run of Dirty Stuff?
- What triggered the group's decision to go beyond the five key sentences in the Agency's draft?

+ Question

- How did the group handle the disgruntled member or party?
- What made it possible for you to reach an agreement ?
- Was there any attempt at value creation?

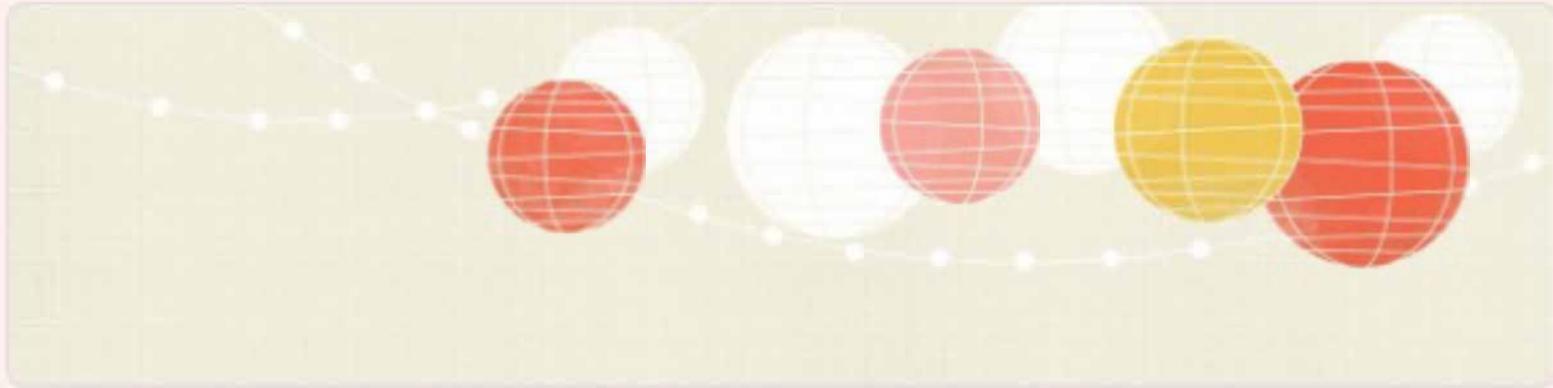


Question

- Was there caucusing in your group?
- Did it help or hinder the process?
- How would you weigh the facilitator's responsibility to the whole group to help them reach an agreement VS. their responsibility to a party that feels it has been treated unfairly?

+ Question

- What did you learn about preparing more effectively for future facilitation?



Mid-semester feedback

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